## **OPEN BOOK EXAMINATION SCHEME 2020**

## MASTER OF PHYSICAL EDUCATION

M.P.Ed. Sem. III Nov/Dec 2020

PAPER MPE -0904(vi)

**Subject Specialization: SPORTS MANAGEMENT** 

## SET – II

## **Instruction for students:**

- a) Attempt any **FOUR QUESTIONS**. All question carries equal marks.
- b) The duration of question paper is of **4 hours duration out of which** the student is provided with **3 hours for answering** the question paper and **1 hour is given for** downloading the question paper, scanning the answer sheet in PDF format and uploading the scanned PDF of the answer sheet on the portal.

**Maximum Marks: 75** 

- Q1. You have experienced the most difficult situation in life, drawing your experience suggest, the benefits and steps of survey method? Elaborate. ((18.75)
- Q2. Explain the process of purchasing supplies and equipment in an organization? (18.75)
- Q3. Being a marketing manager what are modern marketing tools you will use to promote (18.75) a product .Explain in detail.
- Q4. Write down reasons for condemning equipment and elaborate the condemnation process. (18.75)
- Q5. Elaborate how franchisee business is safest and cost cutting business than its
  Counterpart i.e., sole Proprietorship business? (18.75)
- Q6. Write in detail the formation and registration of a non-profit organization in India. (18.75)